## 2016 Partnerships

# I the District

Preserving Downtown Quincy Right on Q



#### Vision

The District will be an economic, cultural, entertainment and tourism center in the Tri-State area, providing a physically attractive, thriving and historic center for working, shopping and living.

The District will set the standard for creating an environment to enhance the economic vitality and quality

of life for citizens.

The District is a volunteer driven, community non-profit developing programs to promote and enhance Quincy's historic downtown.





The District is a volunteer driven organization with a mission to promote, revitalize and preserve Quincy's historic business district through broad-based community support, including both public and private partnerships

## What is The District?

#### 4 committees

**Design** – Enhance & beautify District physical appearance **Organization** – Volunteer recruitment, training & fundraising

**Promotion** – Promotions & special events to bring people to The District

**Economic Vitality** – Strengthen existing businesses & recruit new businesses

**32** action plans created to promote and revitalize downtown Quincy

**41** events throughout the year to bring community together

**65,000** people experiencing downtown Quincy

Create a Sense of Place

#### Volunteerism

Members, board and volunteers provide over **6,000** volunteer hours in meetings, planning and events, bringing over **65,000** new visitors to The District annually.

### 2015 Growth Successes

- Bringing awareness and visibility to businesses in The District
- Assisting property owners with City incentive programs and available space
- Providing lobbying assistance for businesses and property owners
- Beautification efforts in maintaining trees, planters and streets, as well as holiday lights and décor

#### **Programming**

Over **40** sponsored events and partnerships from Blues in the District and the Farmers' Market to Dogwood Concert & Building Tours, as well as economic development & beautification.

#### **Economic Impact**

- Recruit new businesses into The District to lower vacancy rate
- Strengthen existing businesses to help with increased growth and sustainability, or expansion and job creation
- Partner with businesses and organizations to strengthen promotions for increased awareness and attendance



Preserving Quincy's heritage while planning for the future



#### **Annual Dinner**

January 27 Location Varies Attendance: 200 District members & guests Be a part of the Annual Dinner where we honor members of our business and volunteers with The District Awards and update our members on what has happened and what is to come!



#### **Presenting Partner**

i Exclusive Partnership - \$250

- Partner provided signage & info at event
- Speaking opportunity
- Logo in program
- Promotion on website, social media & invitation. Sent to over 600 members of The District

#### St. Patrick's Pub Crawl

March 12 Locations Vary Attendance: 250-300 Participate in the annual pub-crawl.
Visit your favorite places, or explore someplace new, while cross promoting and highlighting your business.

#### \_ Presenting Partner

1 Exclusive Partnership - \$500

- Partner provided signage & info on every stop & bus
- Exclusive giveaway to all participants
- Logo on printed materials
- Promotion on website & social media

#### Award Partner

4 Opportunities - \$100

- Name or logo on one of the awards: Best Dressed Individual, Best Dressed Group Best Dressed Couple, Most Spirited
- Partner provided signage & information at one stop
- Promotion on website & social media

#### **Unique Spaces Tour**

April 16 Various Locations Attendance: 150-200



Explore unique buildings and discover history and ownership possibilities.



#### Presenting Partner

l Exclusive Partnership - \$400

- Logo on tickets & thank-you party invitation
- Signage & info at every stop
- Promotion on website & social media

#### Location Sponsor

5 Opportunities - \$100

- Signage & info at one stop
- Promotion on website & social media.



## Ecumenical Easter Egg Hop

March 26 Washington Park Attendance: 200-250 This annual favorite brings downtown churches together to provide a free event for the whole family to enjoy. Eggs provided for all age groups. Promote your business and bring a unique activity to the event!

#### **Presenting Partner**

1 Exclusive Partnership - \$250

- Sponsor specific activity
- Partner provide signage & 10x10 space at event
- Logo on printed materials including bulletin at participating churches
- Promotion on website & social media

\_\_\_\_\_ **Egg Hop Sponsor** - \$50

- 10x10 space at event with kids activity provided
- Your business on the Egg Hop with giveaway provided
- Promotion on website & social media

#### **Dogwood Concert**

April 30

Maine Street & Jail Alley Attendance: 1000+ Celebrate the Dogwood Festival with an outdoor concert and street dance.



1 Exclusive Partnership - \$1500 Same as Maine Street w/ upgrades

- + Presenting sponsor w/ signage on main stage center
- Exclusive giveaway for patrons
- + VIP Area Including limited drink tickets
- + 30 free tickets

#### Maine Street

2 Opportunities - \$1000 Same as Jail Alley w/ upgrades

- + Partner provided signage on main stage right or left
- 10x10 space at event
- + 20 free tickets

#### Jail Alley

3 Opportunities - \$500

- Partner provided signage at event
- 10 free tickets
- Logo on printed materials including tickets & t-shirts
- Promotion on website & social media

Hosting quality events for the whole family to enjoy





#### **All Faiths Concert**

Clat Adams Park Attendance: 800+

Continue Dogwood Festival with an outdoor concert at beautiful Clat Adams Park.

#### Faith Partner

1 Exclusive Partnership - \$1500 Same as Stage Partner w/ upgrades

- + Presenting sponsor w/ signage on main stage center
- + Exclusive giveaway for patrons
- + VIP Area Including limited refreshments

#### \_\_\_\_ Stage Partner

8 Opportunities - \$500 Same as Benefactor w/ upgrades

- Partner provided signage on main stage right or left
- + 10x10 space at event

#### \_\_\_\_ Benefactor Partner

4 Opportunities - \$250

- Partner provided signage at event
- Logo on all promotional material
- Promotion on website & social media

#### **Broker Tour**

May 3 Various Locations Attendance: 75-100



Join us for a tour of downtown properties, creating awareness about available spaces, City incentives, and The District.

#### \_\_\_\_ Presenting Partners

2 Opportunities - \$275

- Partner provide signage & information at reception
- Speaking opportunity
- Logo on invitation sent to area brokers, realtors, property owners and qualified buyers
- Promotion on website & social media



A focus on brining community together to share experiences







Promoting and supporting our local economy and producers





#### Concerts in the Plaza

May 19 & 26, June 2 & 9 First Mid Bank Plaza Attendance: 100-150 per Concert Enjoy lunchtime concerts with your favorite local musicians, held in the First Mid-Illinois Bank Plaza.

#### Series Partner

1 Exclusive Partnership - \$500 Same as Concert Partner w/ Upgrades

- + Naming rights to whole series
- + Partner provided signage & info at all concerts
- + 10x10 space at all concerts
- Logo on printed materials

#### Concert Partner

4 Opportunities - \$100

- Partner provided signage & info at one concert
- 10x10 space at one concert
- Name on printed materials
- Promotion on website & social media

#### Farmers' Market

Saturdays, May - October Washington Park Attendance: 500 per event / 20 Saturdays

Take part in the weekly farmers market where you will find local produce and handcrafted artisan goods

#### \_\_\_\_ Presenting Partners

2 Exclusive Partnerships - \$1000 Same as Market Sponsor w/ Upgrades

- + 10x10 market space at five Farmers' Markets
- Promote planned events at markets
- Partner provided tent & signage at all Markets

#### \_\_ Market Sponsor

5 Opportunities - \$400

- + 10x10 space at three Farmers' Markets TBA
- + Promotional items at info tent
- + Logo on printed materials & market banner

Market Friend - \$100

- 10x10 space at 1 Farmers' Market TBA
- Name on printed materials & market banner
- Promotion on website & social media.

2016 PARTNERSHIPS

#### Blues In The District

June 10 & 24, July 8 & 22, August 12 & 26 Washington Park Attendance: 2500 per concert / 6 concerts

Be a part of this free Blues concert series. This community tradition brings friends and family to The District to enjoy quality live music!

#### Title Series Partner

1 Exclusive Partnership per concert - \$4000

- + Title designation for series in all media, print and online
- + 10x10 space at 3 concerts including giveaways for patrons, or promo items at 3 concerts

#### Concert Partner

6 Opportunities - \$2500 Same as Blues Partner w/ Upgrades

- Exclusive center stage logo placement at one concert
- + 10x10 space at one concert
- + Giveaways for patrons, or promo items at one concert
- + Only one partner per concert

\_\_\_\_\_ Blues Partner - \$1000 Same as Corporate Partner w/ Upgrades

+ 10x10 space at one concert

#### \_\_\_\_ Corporate Partner

30 Opportunities - \$500

- Signage center stage at one concert
- Logo on all print materials, website & social media
- Supply of postcards and magnets
- Announced at one concert

\_\_\_\_\_ **Set Partner** - \$250 Same as Song Partner w/ Upgrades

+ Poster for home or business

\_\_\_\_\_ **Song Partner** - \$100: Listing on poster, website & announced at one concert

\_\_\_\_ **Note Partner** - \$50: Name on poster

#### **Blues Food Court Partner**

1 Exclusive Partnership - \$2000

- Naming rights to Food Court
- + Signage at Food Court for all events
- + Giveaway for patrons or promo items at all events
- + Logo on all print materials, website & social media













## Fostering volunteer-driven activities to bring about meaningful change





#### **Progressive Dinner**

August 4
Various Restaurant Locations
Attendance: 300-400

All are welcome to take part in this unique event and enjoy a tour of downtown cuisine.

#### \_ Presenting Partner

1 Exclusive Partnership - \$500 Same as Appetizer Partner w/ Upgrades

- + Signage & info at all locations
- + Exclusive giveaway to all participants
- Logo on printed materials including invitations

#### \_ Appetizer Partner

3 Opportunities - \$100

- Partner provided signage & info at one location
- Name on printed materials including invitation
- Promotion on website & social media



#### **Great River Grape Escape**

September 24-25 Clat Adams Park Attendance: 1500 per day / 2 days

Sample wines from several local wineries with the riverfront backdrop of Clat Adams Park.

All partnerships include: Logo on printed materials Promotion on website & social media, Signage at event

#### \_ Vineyard Partner

1 Exclusive Partnership - \$2500

- Saturday VIP Tent area, will allow outside catering
- 50 guests allowed with tasting tickets
- Specialty wine glass w/ logo or name for guests

#### Glass Partner

1 Exclusive Partnership - \$1500

- Logo or name on GRGE event wine glass
- Weekend tie in promotion for business
- Tasting Tickets

#### Stage Partner

1 Exclusive Partnership - \$500

- Main Stage sponsor w/ signage
- Limited Tasting Tickets

#### Taste of the Tri-State

August 6 Washington Park Attendance: 500+



All partnerships include:
10x10 space at event
Partner provided signage & information at event
Logo on printed materials
Promotion on website & social media

\_\_\_\_\_ **Presenting Partner** 1 Exclusive Partnership - \$1000

- + Naming rights to event & signage on main stage
- + Cup Sponsor included w/ tasting tickets

\_\_\_\_\_ **Cup Sponsor** 3 Opportunities - \$500

Logo on official Taste Cups w/ tasting tickets

\_\_\_\_ Chef's Table - \$250

Judge and sponsor Amateur Local Food Competition

\_\_\_\_ Foodie Project - \$250

Sponsor Kids activity area

\_\_\_\_ Melon Roll/Launch - \$250

Sponsor special activity at event

\_\_\_\_ Restaurant Row - \$100

Sponsor the participating restaurants at event

#### **Loft Tour**

December 3 Various Locations Attendance: 150-200 Take a tour to see the different kinds of upper-story living spaces The District has to offer.



#### **Presenting Partner**

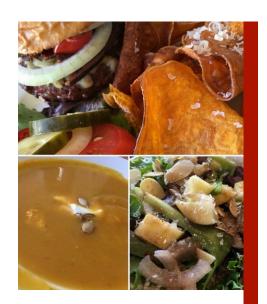
1 Exclusive Partnership - \$400

- Logo on tickets & thank-you party invitation
- Signage & info at every stop
- Promotion on website & social media

#### Location Sponsor

5 Opportunities - \$100

- Signage & info at one stop
- Promotion on website & social media.











Transformation through beautification efforts and capitalizing on unique assets Light the Square & The District

Washington Park & Beyond

Attendance: 500+ lighting, 5 weeks on display

Washington Park comes alive with holiday lights and decorations. Come for the lighting, stay for the displays!

#### \_ Gateway Partner

4 Opportunities - \$1000 Same as Light Partner w/ Upgrades

- + Sponsor an entire gateway of lights
- + Logo on signage at gateway entrances & in park
- + Opportunity to flip the switch!

\_\_\_ Display Partner - \$500

Same as Garland Partner w/ upgrades

- Logo on printed materials
- + Sponsor specific display element (TBD) w/ signage

\_ **Garland Partner** - \$100

- Listed on signage at park
- Named on printed materials
- + Promotion on website & social media

#### **Christkindl Market**

December 10 & 11 Dick Brothers Brewery District Attendance: 1000-1200



This holiday tradition is a charming shopping event to get ready for the season of giving!

#### \_ Presenting Partner

1 Exclusive Partnership - \$1500 Same as Christbaum w/ Upgrades

- Presenting sponsor w/ additional signage on stage
- + Exclusive giveaway for patrons
- + 15 free dinner tickets

#### \_ Christbaum (Christmas Tree) Partner

2 Opportunities - \$1000 Same as Ornament Sponsor w/ upgrades

- + Space at event
- + Signage throughout event & vendor area
- 10 free dinner tickets

#### Ornament Sponsor

3 Opportunities - \$500

- Signage at activity tent
- Logo on printed materials including tickets & t-shirts
- 5 free dinner tickets
- Promotion on website & social media





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2016 PARTNERSHIPS



Become a Visionary Partner

Right on Q With The District

## Visionary Partner4 Exclusive Opportunities



#### \$7500 annually

Highlight your business and establish an ongoing community presence throughout the year. This premier partnership includes Title Sponsorship recognizing your organization at every event and promotion of The District.

Your business logo will be on designated signage and featured at every event hosted by The District, which includes 40+ programs throughout the year.

Included with your partnership are 10 tickets to the Dogwood Concert, Progressive Dinner, Building and Loft Tour, and the Great River Grape Escape.

Additionally, our Visionary Partners will receive opportunities to have a presence at predetermined events of their choosing (rules for Blues apply).

Visionary Partners are designated and featured on printed materials of all events, as well as premier promotion on The District website & social media.

Show your vision for The District and the Quincy community by becoming a Visionary Partner.

\$10,000+ value (equal to presenting sponsorship at all events)

\*Visionary Partnerships may be tailored to fit the needs of your organization and billed on a quarterly basis.

It always makes a difference when someone goes the extra mile for you. It's the difference between a routine customer experience and one that builds fierce loyalty. Between an obstacle and an opportunity. Extra effort, rather, caring can change the way you think and act. Since you can't always pay it back, you pay it forward. And that extra effort usually comes exactly when it's needed most. Right on Q.



## Commitment to Community

VISIONARY PARTNER	\$
Annual Dinner	\$
St. Patrick's Pub Crawl	\$
Building Crawl / Loft Tour	\$
Ecumenical Easter Egg Hunt	\$
Dogwood Concert	\$
All Faiths Concert	\$
Broker Tour	\$
Concerts in the Plaza	\$
Farmers' Market	\$
Blues In The District	\$
Progressive Dinner	\$
Great River Grape Escape	\$
Christkindl Market	\$
Light the Square & The District	S

#### The District

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Name:			
Business:			
Address:			
Phone:			
mail:			
OTAL \$			
Billing:	Annually	_ Quarterly	





Signature:		Date
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Print Name: \_\_\_\_\_